

As a Full Spectrum ERP solution, Centerprism addresses Order Management operations with the critical information and analysis required to increase your profits. With the Centerprism ERP, your business easily accommodates order entry requirements while encompassing extended sales & service needs such as tool repair, jobs, service contracts, or rental. Additionally, transactions entered in-house can be viewed online using the Customer Portal in Centerprism's E-Commerce solution. Team members have immediate access to key details about customers, inventory, sales & purchase history, and vendors, enabling them to make better decisions to optimize order work-flow and fulfillment.



Prism™ Order Entry

Centerprism's Order Entry screen has navigation tools to drill down and display virtually anything related to customer sales history, item availability, or vendor detail. Multiple sales transactions can be worked on simultaneously. The user can transition in and out of transactions with an easy navigation bar. Extended order information such as data sheets, Hazmat information, jobs, service milestones, or customer user-defined fields can be entered and tracked. Order entry is integrated to the CRM allowing the user to add notes or schedule activities or service calls on the fly.

- Single order entry screen; access to everywhere.
- Integration to Field service and CRM modules.
- Display and manage multiple transactions simultaneously.
- Fifteen (15) Access Tabs auto display: extended item, order, pricing, sales, purchasing and vendor information as well as bins, lots, serial #s, BOM, Assembly, Kits or other special references.
- Order Entry Screen with custom FieldChooser™
- Store & retrieve images, data sheets, and shipment tracking numbers.
- Slide among multiple OE screens or from other modules with the navigation bar.
- Manage non-stock and special orders with integrated item catalogs.
- Freight, Margin, Special Fee & pricing tools are available to increase and advance sales.
- Suggested item pop-up includes: Alternatives, Equivalents, Complementary Parts & Cores alerts.



PrismView™ Sales History

Centerprism's Customer Sales Activity Screen (PrismView™) is a spreadsheet interface to the database enabling the user to create custom sales history views. PrismView™ technology allows any column in the grid to be grouped (PrismGroup™). A Field Chooser™ allows drag-n-drop columns to be added to the view right from ANY FIELD in the SQL database. A financial summaries tool provides financial analysis on the fly, a feature that would take hours to perform on an Excel Pivot table.

Identical views can be launched simultaneously allowing for a year-to-year comparison with each view allowing for a direct access to the database.

- Drill down on invoice/order/quote detail by item.
- Filter or Group any single column or multiple columns simultaneously.
- Integrated Job Costing.
- Date, Time, & User stamp each update made to an order transaction.
- Link Order, Quote, Invoice & Back order to a master number.
- Batch Email transactions.
- Customize view: add or delete fields using drag-n-drop Field Chooser™ to add a column.
- Select any combination of Quote, Order, Invoice, Return, Back Order, Fulfillment Order, Open or Historic transaction to search history.
- Open multiple PrismViews™ at one time for side-by-side comparisons.



Sales Advisor™

Centerprism's Sales Advisor™ is a stack ranked sales history that can be displayed during order entry with one click. Whether you're building an invoice, quote or order, the Interactive Sales Advisor will display a customer best seller list which can be used to insert items into a new order directly from the grid. The Advisor is a customer service tool and a way to increase your average sales transaction size. Orders can be built more quickly and accurately as items entered come directly from a customer's sales history.

- Ranks items from highest number of transactions to the lowest.
- Displays transaction count next to each item
- Can expand view to show each item's transaction date, quantity sold, current price, transaction price, and extended price.
- A Single search can combine Quote, Order, Invoice, Return, Back Order, and Fulfillment Order transactions.
- Filter by catalog, category, non-inventory, or kit items.
- Choose a date range to search further back into history.
- Easy 'Add to Order' button inserts all selected items simultaneously.



Specialty Sales

Centerprism supports an expanded footprint for specialty sales such as tool repair, contract service, jobs, rental, or custom product selling. Centerprism's Order Entry screen permits adding user-defined fields and grids to allow users to track unique transactions. The integrated CRM supports service type transactions with the ability to create notes, activities, or service calls. Service calls have an automatic ticketing system.

- Create unique order types to differentiate different lines of business.
- Integrate service or specialty sales transactions using the same order entry screen to reduce training time and increase user adaptability.
- Build custom drop down lists to track such things as repair milestones that will tag orders at different stages of a process.
- Service stages automatically integrate with order searches for easy service management.
- Dispatch & CRM are accessible from Order Entry to support service sales.
- Job or Service Contract screens can be accessed to assign jobs and/or service contracts.
- Built-in Custom Product Configurator.
- Built-in Order Import tool enables 3rd party applications to be integrated to Centerprism Order Entry.

About Centerprism

Centerprism delivers a low cost, fully integrated software application dedicated to reducing Enterprise Resource Planning (ERP) complexities for small to mid-sized businesses. This all-in-one product replaces multiple software solutions often cobbled together to accomplish the same business objectives.

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